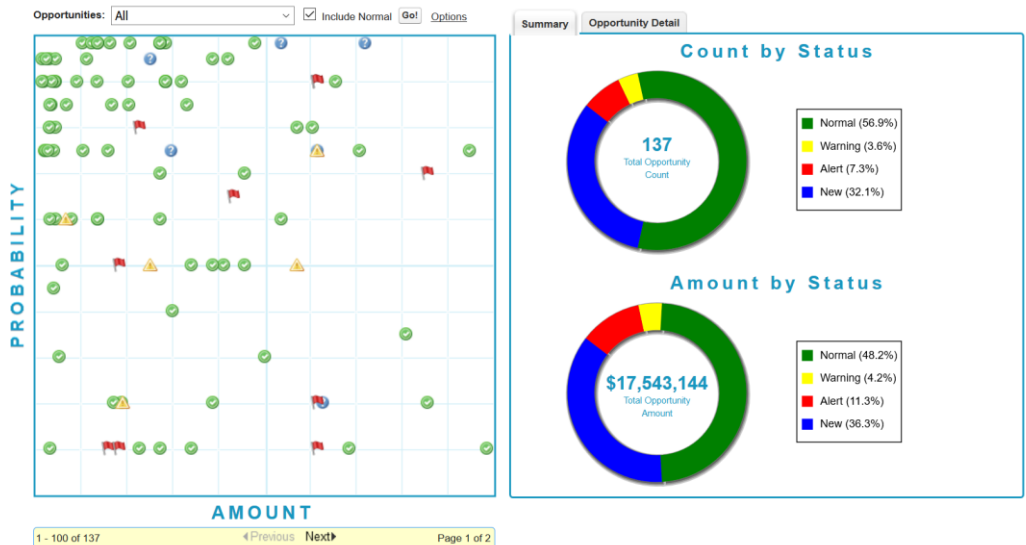


iTools Opportunity Status Monitor



Exclusively designed for sales professionals, sales managers and executives, the iTools Opportunity Status Monitor automatically tracks your sales opportunities and provides the information you need to improve sales productivity and effectiveness. With the powerful combination of configurable evaluation criteria, a robust scoring mechanism and continuous analysis, the iTool will help you accelerate your sales pipeline velocity, increase your sales forecast accuracy and ensure sales team accountability.

And, since no two sales organizations are alike, it has been engineered with flexibility in mind. Use one configuration for your entire sales team or create custom configurations for specific teams or individuals. Best of all, iTools Opportunity Status Monitor seamlessly integrates into your sales management process, helping you stay focused in this dynamic 2.0 world.



- Exclusively designed for sales professionals, sales managers and executives
- Stagnant and at-risk deals are flagged and alerts issued, so you can quickly pinpoint what is needed to help close deals faster
- Stage-dependent required fields help capture data at the right time and ensure key milestones are achieved on a timely basis
- Instant alerts are sent when unexpected changes are detected
- Sales activities are monitored to make sure the team is executing according to plan
- Seamlessly integrates into your sales management process
- Opportunity Scoreboard lets you visualize overall deal status relative to value and probability - and quickly identify those red-flag opportunities needing follow-up action
- Engineered with flexibility in mind, you can use one configuration for your entire sales team or customize for specific teams or individuals

Lightning Ready

Pages dynamically style based on the current user interface.

Works great in Lightning, Classic, and mixed environments.

100% Native

Built entirely on the Force.com platform. Enhances the native Salesforce records you already use.

Great Support

We pride ourselves on helping you be successful. Just check out our reviews on the AppExchange.

6 Tools, 1 Low Price

One low subscription price gives you access to all 6 tools plus our Configuration Manager. We also offer great discounts for non-profits and NGOs.

For subscription pricing and more information on any of the tools in the iTools suite, please visit us on the Web at: www.insitusoftware.com



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